

European BiocharMarket Report 2022 | 2023

March 2023



Outline Introduction

a b c
Impressions Thoughts on EBI

from recent Biochar Carbon installations Removal (BCR)

members and activities







Stiesdal



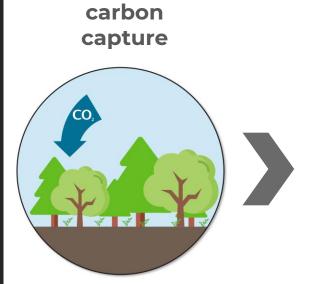
PYREG -







Biochar Carbon Removal (BCR) capturing carbon, using, <u>and</u> storing it

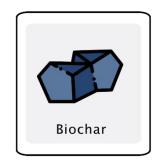


transform biomass into a stable form

Biochar











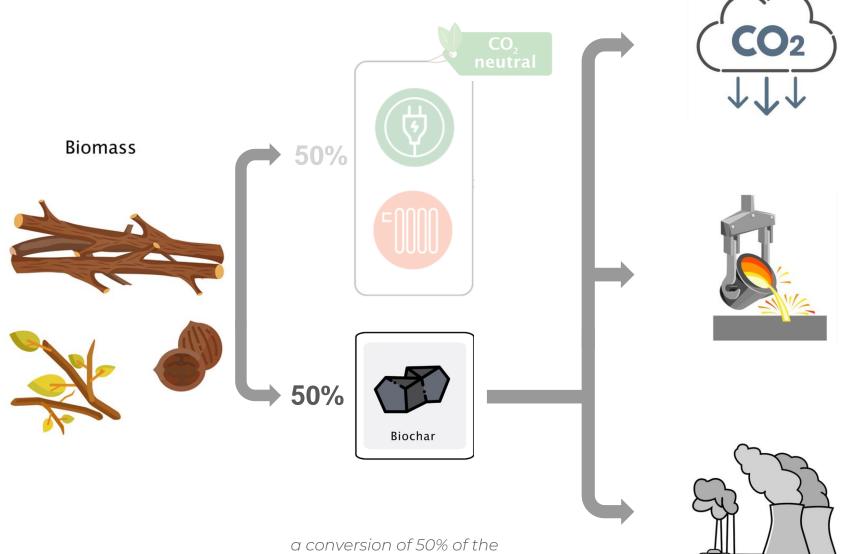








Biomass to carbon & energy and then?



carbon is representative for

biochar yield, not on energy

plants optimized on







Carbon preserving application

• Emissions avoided: 0,0 t CO₂

Carbon removal: 2,5 – 3,0 t CO₂



Metallurgy

Emissions avoided: 2,5 - 3,0 t CO₂

• Carbon removal: 0,0 t CO₂

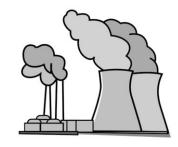


Energy

• Emissions avoided: < 1,0 t CO₂

• Carbon removal: 0,0 t CO₂

t CO₂ per t of Biochar

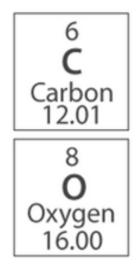




The problem is with

C is not a problem

O₂ is not a problem



1 t C pure carbon = 3,66 t CO₂

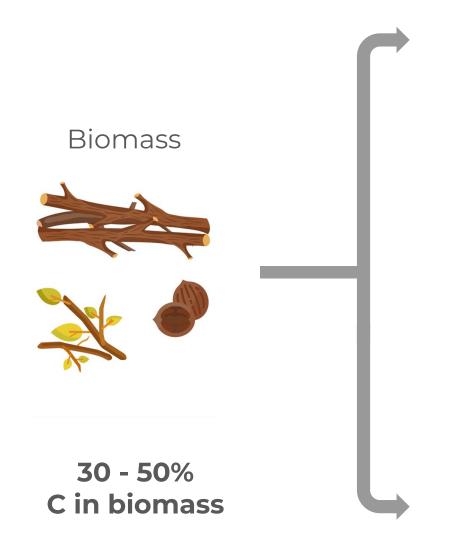
dealing with C is more to the point than dealing with CO₂



Tackling the problem at its root means preventing carbon atoms from becoming CO₂-molecules



Carbon contents



4,4% C in exhaust gas



0,01% C in atmosphere

80% C in Biochar

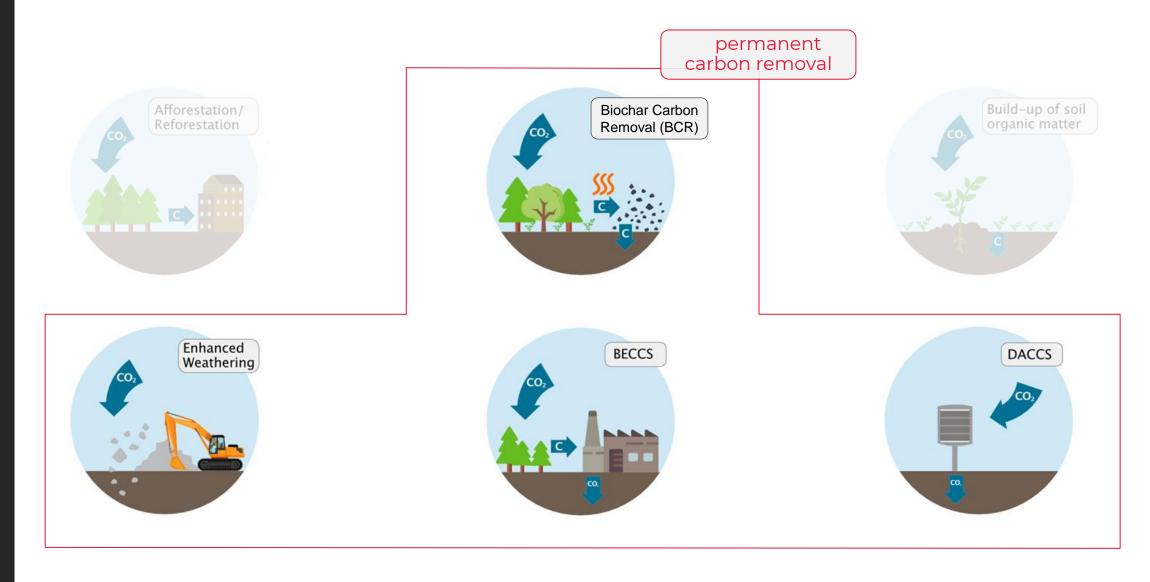


Avoiding combustion prevents dilution of carbon by 10x and up to 4.000x

Carbonizing biomass instead concentrates carbon up by 2x

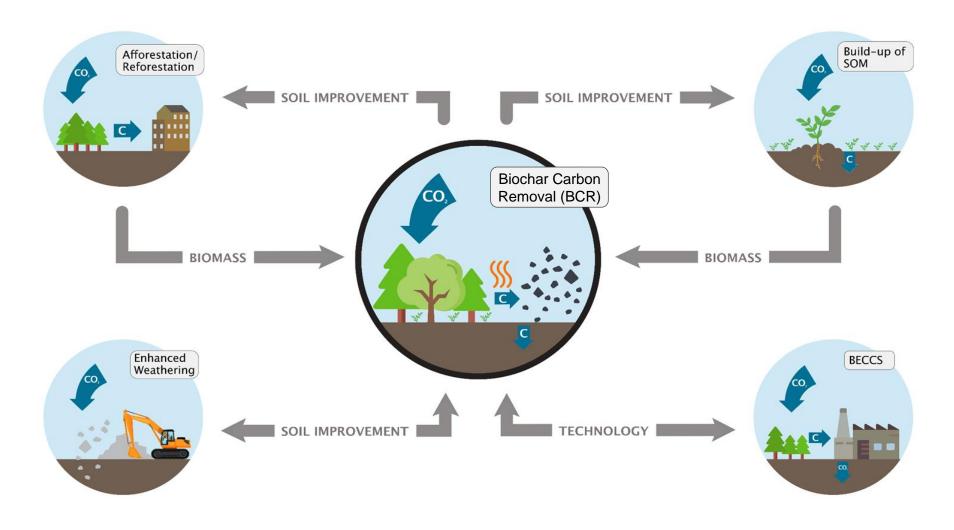


Six highly relevant carbon removal options





Multiple synergies between different CDR options





Different CDR technologies will have different growth trajectories. Only a portfolio approach can deliver the required amounts of carbon removal.



Broad range of biomass suitable for carbonization

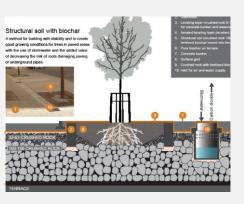


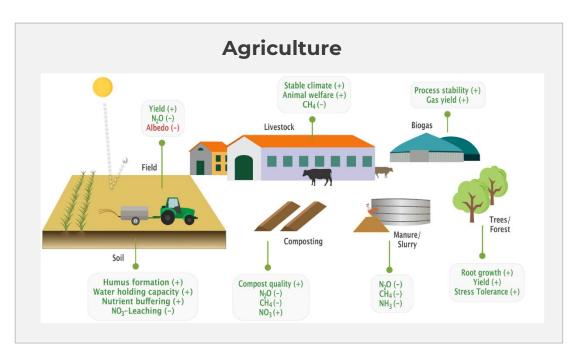


Broad range of applications of Biochar

Urban Applications































carbo culture































































collectors













































minus CO2 by carbonauten





























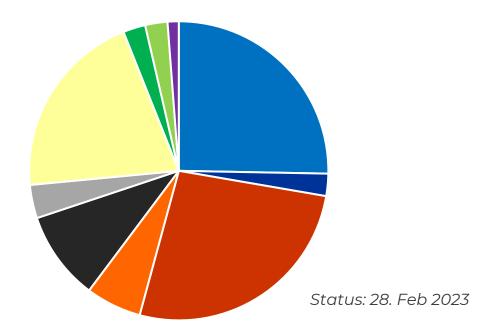








EBI Members by type of business



- Equipment Pyrolysis
- Plant Operator
- Biochar Products
- Biochar Related Services
- Not-for-Profit

- Equipment Other
- Plant Operator (planned)
- Biochar User
- R&D Institute
- Investor

- Manufacturer of Equipment, mostly pyrolysis/gasification (25%)
- **Plant Operators** including members that intend to built a plant (33%)
- Members w/o own pyrolysis plant, creating biochar products or trading or using them (14%)
- **Service companies**, most of them in the field of consultancy, certification and CO₂-certificates (20%)



Activities of EBI to support the Biochar industry



Policy

Support/initiate adaptation of legal regulations regarding production & usage of biochar



Market Intelligence

Provide relevant market information for members and for publications





Communication

Increase the level of awareness of biochar and its commercial and environmental benefits



Industry Standards

Develop & establish standards for a broad set of applications



Outline Market Report

Motivation, scope and methodology

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Biochar manufacturing equipment 3

European Biochar Market 2022/2023 4

Scaling BCR to climate relevance



European Biochar Market Report 2022/2023

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- Mattias Gustafsson (Ecotopic)
- The Nordic Biochar Network
- The Equipment Manufactures and Plant Operators for Biochar production
- EBI Policy Working Group
- And many other EBI Members, Biochar experts and stakeholders

12. March 2023



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South Pole helps clients address climate change impacts, while mitigating risk and creating value on their sustainability journeys.





Motivation, scope, and methodology

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Motivation

Why we created this market report

- High-quality market information is key to take the right decisions (business, investment, regulatory and political decisions)
- Market information in growing industries is difficult to gather and is often outdated; standardized reports from market research firms, are (i) expensive and (ii) have limited relevance and (iii) they often don't get the complexity
- We want to share the insight that Biochar Carbon Removal (BCR) is a key solution to mitigate climate change, is real today, and is scaling very fast



Scope of the European Biochar Market Report 2022/2023

- We look at Biochar production plants installed in Europe until 2022 and installations that will be commissioned in 2023
- We look at carbonized biomass suitable for application in soils and materials, that is produced in
 - dedicated Biochar production plants as well as in
 - charcoal production plants and plants for production of carbon for the metallurgic industry with dedicated production for carbon-preserving applications (counting only the carbon-preserving part)
- Definition of categories in terms of production volume

equipment category		method for calculating production capacity
Small	(100 - 199 t)	full Biochar production dedicated to carbon preserving applications
Medium	(200 - 499 t)	
Large	(500 - 1.999 t)	
Very large	(2.000 t - 4.999 t)	individual split btw. (i) BBQ/energy, (ii) metallurgy and (iii) Biochar
Industrial	(≥ 5.000 t)	



Methodology How we approached this

Interviews

- We gathered information from various stakeholders in the Biochar sector
- Partially this information was provided on a confidential basis (requires adequate handling)

Information from equipment manufacturers

- We verified the gathered information with key equipment manufacturers
- Some equipment manufacturers provided confidential information on projects that are
 (i) under construction or under contract or (ii) in their planning (requires adequate handling)

Internet research

- Reference lists from equipment suppliers
- Published information from biochar producers
- FBC website

Trustful handling of provided information

- Confidentially provided information will only be reported in a consolidated way, so that the confidential information cannot be deducted from the report
- Respecting confidentiality is the basis for collection of data in the future



Biochar manufacturing equipment

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Equipment manufacturersExamples for industrial equipment producing Biochar















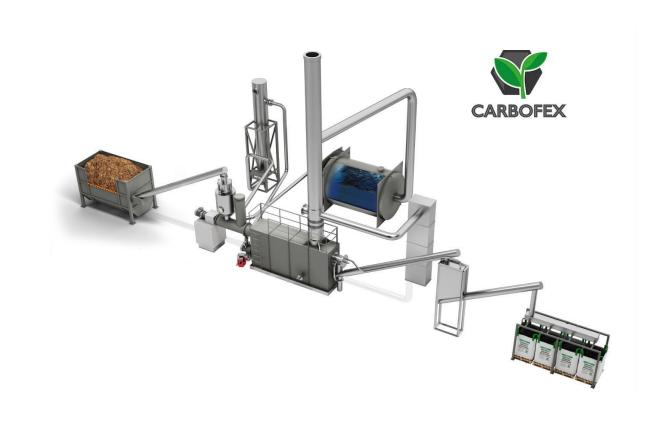




Equipment manufacturersExamples for industrial equipment producing Biochar

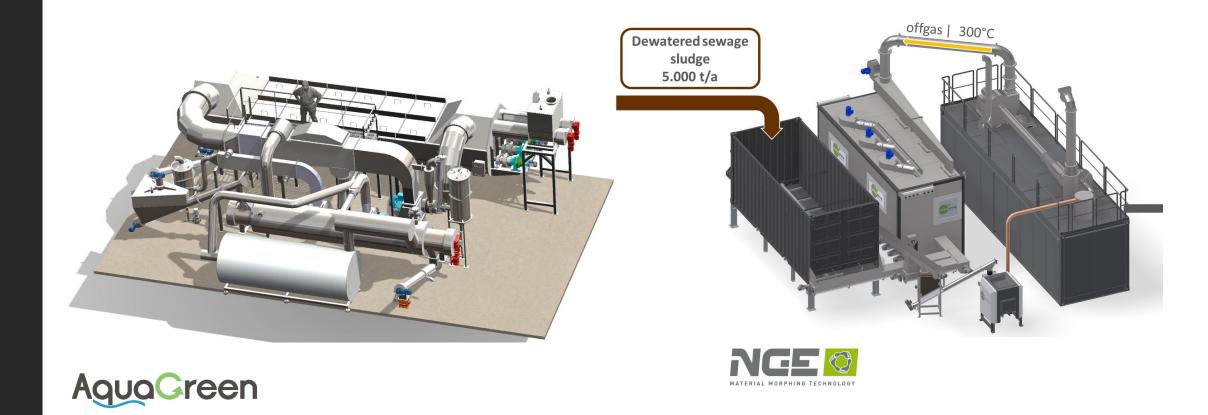








Equipment manufacturersExamples for industrial equipment producing Biochar





Equipment manufacturersExamples for industrial equipment producing Biochar















Equipment manufacturersExamples for industrial equipment producing Biochar













European Biochar Market 2022/2023

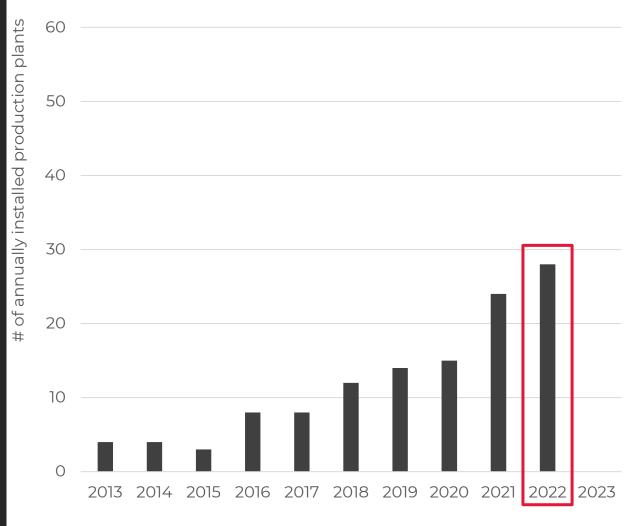
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Biochar market growth

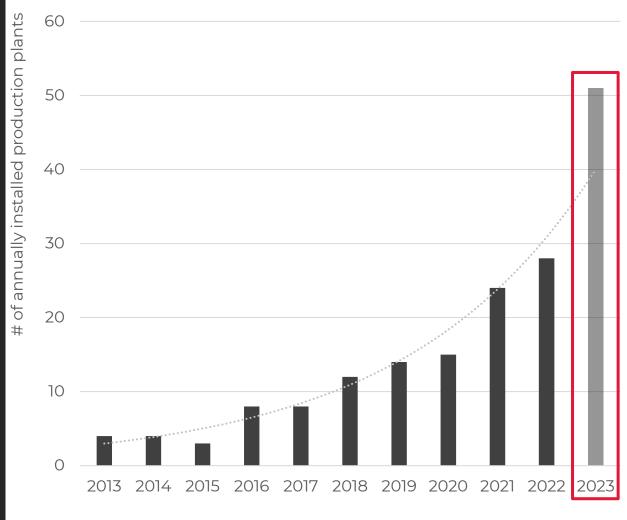
Annually installed Biochar production plants in Europe



- 28 Biochar production plants have been installed and commissioned in 2022
- In last year's EBI Market Report, we had 44 projects on our radar for 2022 completion
 - For 15 of them commissioning moved to 2023
 - 4 projects slipped even beyond
 2023 or have been canceled
 - 3 projects completed in 2022 were previously not on our radar screen



Biochar market growthAnnually installed Biochar production plants in Europe

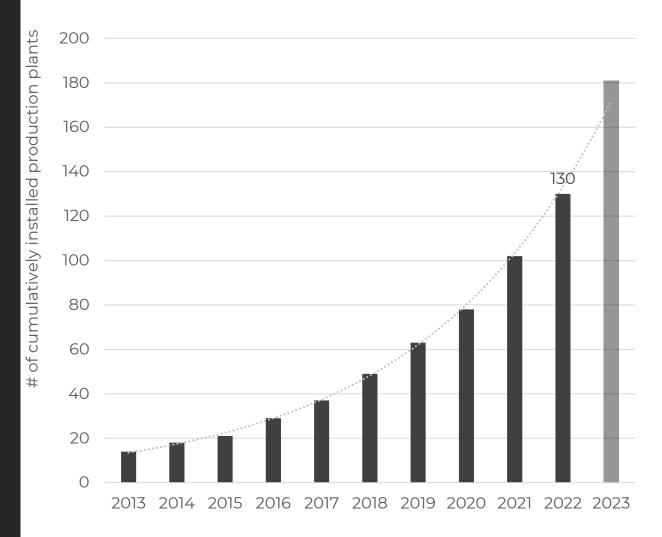


EBI is currently aware of **51 projects** under construction or under contract for 2023 commissioning



Biochar market growth

Cumulative number of Biochar production plants in Europe

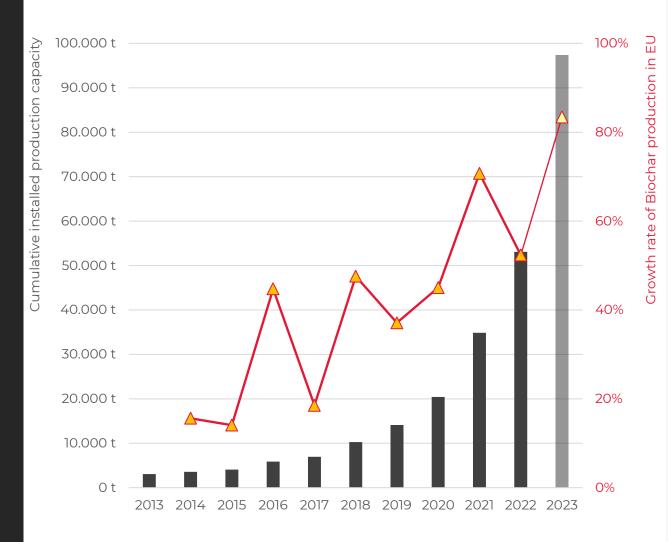


- By end of 2022, the cumulative number of production plants in Europe has grown to 130 installations
- Until the end of 2023, the cumulative number of production plants in Europe is expected to grow to 180 installations
- Many further projects (some of them quite large) are in an advanced planning and permitting process for commissioning in 2024



Biochar market growth and growth rates

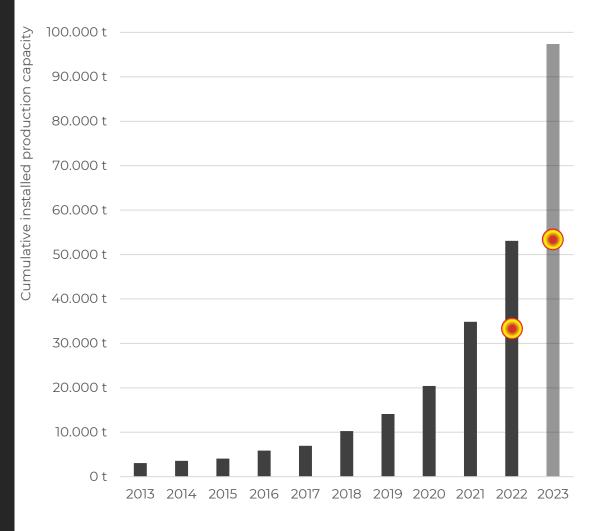
Cumulative Biochar production capacity in Europe



- Biochar production capacity continues to show strong growth. In 2022 it grew by 52% to 53.000 t Biochar
- **3y CAGR** was **56%** (2019 2022)
- For 2023 we expect the production capacity to grow to > 90.000 t, equivalent to above 80% growth rate
- 3y CAGR is expected to grow to 68% (2020 - 2023)



From production capacity to actual Biochar production

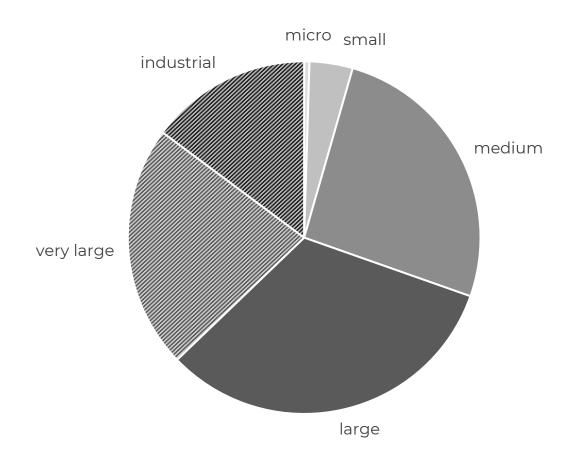


- Assumptions to calculate actual Biochar production
 - 6 months operation and 60%
 uptime in the commissioning year
 - 12 months operation and 80% uptime in following years
- This leads to 33.500 t of Biochar production in 2022, equivalent to more than 90.000 t of CO_{2e}
- BCR is by far today's most relevant industrial carbon removal technology
- For 2023, we expect >50.000 t of Biochar equivalent to up to 150.000 t of CO_{2e}



Biochar production by size of equipment

Cumulative Biochar production capacity in Europe end of 2022



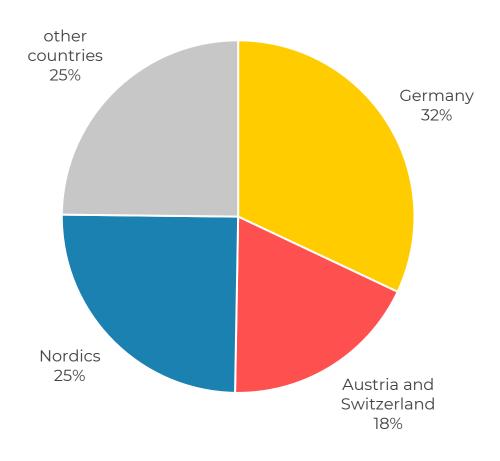
- 80% of the production 2022 capacity is in the equipment categories medium, large and very large
- very large and industrial, where only part of the production is dedicated to carbon preserving applications, make
 37% of the capacity





Biochar production by regions/countries

Cumulative Biochar production capacity in Europe end of 2022



- Basis is the cumulative production capacity end of 2022, 53.000 tons
- About three quarters is distributed among three dominating regions/countries:
 - Germany
 - Nordics
 - Austria and Switzerland



Carbon Removal Standards for Biochar Carbon Removal















Standards for usage of Biochar as a material and its production





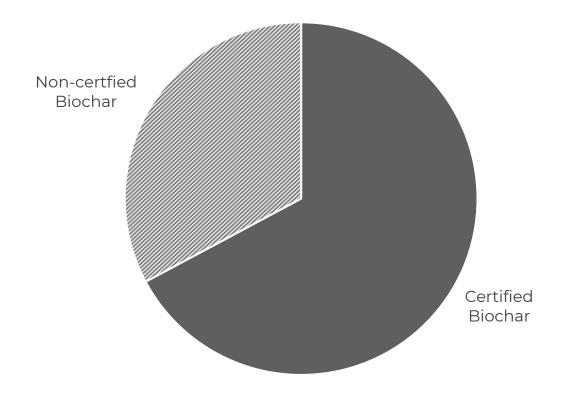




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Certification of Biochar is becoming more and more relevant



- Certification of the Biochar material is becoming increasingly relevant
 - The EBC is today by far the most relevant certificate
 - For Biochar application in established markets additionally/ alternatively other certification schemes are required by customers
- From the total production capacity available by end of 2023, almost 70% is product certified (in 2018 this was below 50%)



Market observations and trends beyond the general growth

- Today there are at least ten companies that have been operating commercial plants since several years, with an installed base of several to many systems, up 30+ installations
- Beyond the established equipment manufacturers, several new industrial players are entering the market, some with relevant experience from installations outside Europe
- Replacement of fossil carbon in metallurgy is becoming a relevant application for biogenic carbon (not Carbon Removal)
- Feedstocks other than woody biomass is becoming more relevant



Market observations and trends beyond the general growth

- CO₂-Certificates for valorisation of the climate service have become an important commercial element for the industry
- The offtake and use of biochar is increasing in various applications, with the material
 offering significant added value, but it remains a challenge and requires political and
 regulatory support to develop offtake markets in parallel with increasing production



Summary

- Biochar production technology is mature with at least ten experienced EU technology providers, from which at least four are at TRL9 level, the others at least TRL8
- The European Biochar market has grown strongly and will continue to grow
 - end of 2022 the Biochar production capacity was 53.000 t and production of Biochar was about 33.500 t (equivalent to over 90.000 t CO_{2e})
 - **3y CAGR** was **56%** (2019 2022)
 - Until the end of 2023 the Biochar production capacity in Europe will grow to 90.000 t and production in 2023 is expected to exceed 50.000 t (equivalent to almost 150.000 t CO_{2e})
- Biochar production & BCR are "easy" to scale to relevant volumes near term







Criteria for selecting Reference Projects

- The equipment supplier has already realized multiple projects that are up and running with an
 operational experience of several years and the equipment has proven to be capable of producing
 certified Biochar
- The Reference Project itself is either operational or in construction and has a smart energy utilisation concept
- We want to show a representative spilt on countries/regions and system size

equipment category	
Small	(100 - 199 t)
Medium	(200 - 499 t)
Large	(500 - 1.999 t)
Very large	(2.000 t - 4.999 t)
Industrial	(≥ 5.000 t)

For each of the **most relevant equipment categories** we show
at least one example



Auen Pflege Dienst – Flaach

Reference Project ("Small")



- Customer: Auen Pflege Dienst AG (CH)
- Equipment: Biomacon C400-I
- Commissioning: 2019
- Feedstock: Natural wood (forest and landscape management)
- Energy utilization: **Feeding** up to **400 kWth** into the **local district heating network** and an **own district heating network for industry**
- Biochar production: up to 360 t/yr of Biochar



NGE – Offenhausen Reference Project ("Medium")





- Customer: Ökologische Klärschlamm
 -trocknung Offenhausen GmbH (GER)
- Equipment: NGE T:CRACKER_DH 5000 &
 NGE T:CRACKER_DH 3000
- Commissioning: 2022
- Feedstock: Residual forest wood
- Energy utilization: sewage sludge drying
- Biochar production: overall 500 t/yr



Nawaro – Perg Reference Project ("Large")





- Customer: NAWARO ENERGIE Betrieb (AT)
- Equipment: **2 x CW1800-500**
- Commissioning: 2022
- Feedstock: Residual forest wood
- Energy utilization:
 - 11 GWh/yr renewable heat for the local district heating network
 - 7,5 GWh/yr electricity (8.000 households)
- Biochar production: 1.000 t/yr Biochar up to 3.000 t CO2e





Thyssenkrupp Lippstadt

Reference Project ("Large")





- Customer: thyssenkrupp (Germany)
- Equipment: **PYREG PX1500**
- Commissioning: 2022
- Feedstock: Residual forest wood
- Energy utilization: Feeding up to 750 kWth into the company's heating network
- Biochar production: 700 t/yr of Biochar corresponding to 1.500 t CO₂





Vow Green Metals – Follum plant

Reference Project ("Industrial")





- Customer: **Vow Green Metals (NOR)**
- Equipment: 6 x Vow BGR750x6
- Commissioning: 2024 (under construction)
- Feedstock: Demolition wood
- Energy utilization:
 50 60 GWh/yr renewable heat for the local district heating network
- Biochar: **10.000 t/yr Biochar** for Solar Silicon Production saving **30.000 t CO_{2e}**





FårevejleReference Project ("Medium")





- Customer: Odsherred Utility Company (DK)
- Equipment: Hecla® Setores 1.000
- Commissioning: in process
- Feedstock: Sewage sludge 4.000 t/yr
- Energy utilization:
 - sewage sludge drying without use of external energy
 - 2 GWh/yr excess heat for the district heating network
- Biochar production: **400 t/yr Biochar**with up to 35% carbon
 used as soil improver
 under Danish law



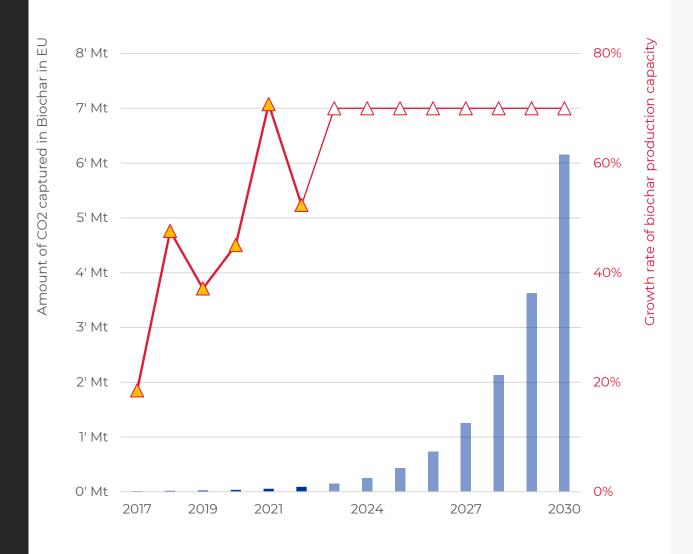




BCR plays a vital role in the portfolio of the Carbon Removal Technologies



Growing by 70% will bring BCR to 6 megatons by 2030



- Starting point is the historic production of Biochar
- PA conversion rate of 2,8 t CO₂
 per t Biochar was used to convert
 the amount of Biochar produced
 to CO₂
- To extrapolate from 2022/2023
 a growth rate of 70% was modeled



Growing by 70% will bring BCR to 6 megatons by 2030



- Maintaining growth rates of 70%
 until 2030 is challenging but feasible
- At 70% growth, BCR will sequester
 120% of the Commission's current
 target for industrial CDR



Number of new installations required to meet the 6 megatons



- New installations will have to grow to above 1.000 plants by 2030, cumulative installed fleet would then be just over 3.000 plants
- In comparison: around 143.000 medium-sized combustion plants (1 - 50 MW) are installed in the EU
- Required growth rate until 2030 for new installations will be 55% (lower than the 70% modeled for production growth rate, as average system size is expected to further grow)



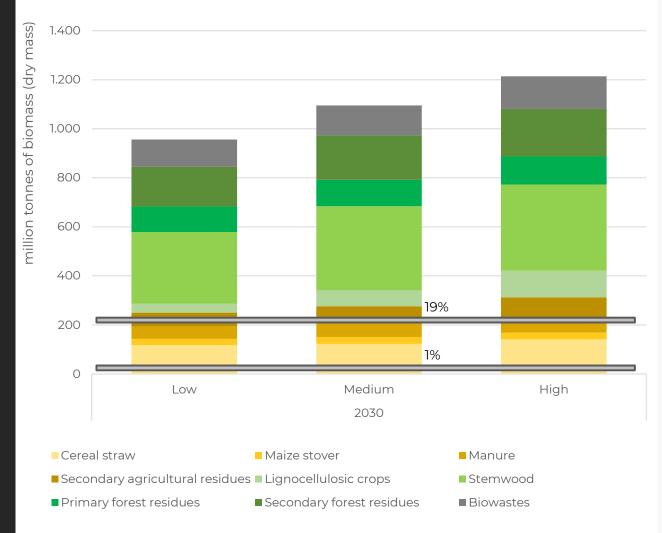
100 megatons of carbon removal by 2040



- Assuming 10 years of high growth at 70% and then declining growth rates would bring BCR to well above 100 Mt by 2040
- Short term challenge is to maintain high growth rates for installation of new plants and find commercially interesting application for the produced Biochar
- Long term challenge will be the availability of biomass with smart allocation and cascaded use



Smart biomass allocation is key to reach 100 megatons by 2040



Estimated total sustainable biomass potentials (RED II Annex IX A and B) in 2030 and 2050 for all markets (in million dry tonnes) as estimated in this Imperial College London study.

- Biomass is a limited resource
 - Smart use of **thermal energy** from the process avoids conflicts over biomass resources
 - Cascaded use of biomass with pyrolysis as final step optimizes the use of biomass
 - Pyrolysis permits usage of hardly valorized **residual biomass**
- For the 6 megatons CO₂ projected for BCR by 2030, 1% of the biomass is required
- In order to achieve 100 megatons CO₂
 by 2040, 19% of the biomass would be required



BCR is capable of delivering carbon removal at climate relevant volumes within 15 years